

| <b>WUSA 2005 Budget as at 26/3/05</b> |   |                        |               |                   |
|---------------------------------------|---|------------------------|---------------|-------------------|
| <b>Notes</b>                          | <b>Description</b>  | <b>Costing Factors</b> | <b>Amount</b> | <b>Totals</b>     |
| <b>Income</b>                         |   |                        |               |                   |
| <b>1</b>                              | <b>Student Membership</b>   |                        |               |                   |
|                                       | <u>Wollongong (Main) Campus</u>   |                        |               |                   |
|                                       | New member entrance fee   | \$5.00                 |               |                   |
|                                       | Number of new members   | 2536                   |               |                   |
|                                       | Total - (100% to WUSA)  |                        | \$ 12,680     |                   |
|                                       | Full year membership fee  | \$48.40                |               |                   |
|                                       | Number of full year members   | 10644                  |               |                   |
|                                       | Total - (100% to WUSA)  |                        | \$ 515,170    |                   |
|                                       | Half year membership fee  | \$24.20                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 375                    |               |                   |
|                                       | Total - (100% to WUSA)  |                        | \$ 9,075      |                   |
|                                       | <u>Shoalhaven Campus</u>  |                        |               |                   |
|                                       | Full year membership fee  | \$36.00                |               |                   |
|                                       | Number of full year members   | 254                    |               |                   |
|                                       | Total (20% to WUSA) -   |                        | \$ 9,144      |                   |
|                                       | Half year membership fee  | \$18.00                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 6                      |               |                   |
|                                       | Total (20% to WUSA) -   |                        | \$ 108        |                   |
|                                       | <u>Mossvale Campus</u>  |                        |               |                   |
|                                       | Full year membership fee  | \$49.50                |               |                   |
|                                       | Number of full year members   | 106                    |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 5,247      |                   |
|                                       | Half year membership fee  | \$24.75                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 0                      |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ -          |                   |
|                                       | <u>Batemans Bay Campus</u>  |                        |               |                   |
|                                       | Full year membership fee  | \$49.50                |               |                   |
|                                       | Number of full year members   | 71                     |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 3,515      |                   |
|                                       | Half year membership fee  | \$24.75                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 2                      |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 50         |                   |
|                                       | <u>Bega Campus</u>  |                        |               |                   |
|                                       | Full year membership fee  | \$49.50                |               |                   |
|                                       | Number of full year members   | 122                    |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 6,039      |                   |
|                                       | Half year membership fee  | \$24.75                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 4                      |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 99         |                   |
|                                       | <u>Loftus Campus</u>  |                        |               |                   |
|                                       | Full year membership fee  | \$49.50                |               |                   |
|                                       | Number of full year members   | 114                    |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ 5,643      |                   |
|                                       | Half year membership fee  | \$24.75                |               |                   |
|                                       | Number of half year members (Note: Estimate of 2nd semester based on 1st)                       | 0                      |               |                   |
|                                       | Total (90% to WUSA) -   |                        | \$ -          |                   |
|                                       | Total Membership income   |                        |               | <b>\$ 566,769</b> |
| <b>2</b>                              | <b>Bank Interest</b>  |                        |               |                   |
|                                       | Interest rate   | 3.50%                  |               |                   |
|                                       | Savings held on the 1st of January  | \$228,500              |               |                   |
|                                       | Total bank interest for the year  |                        | \$ 9,400      | <b>\$ 9,400</b>   |
|                                       | Note: Interest based on compound interest, taking into consideration rev. & exp. at diff. times |                        |               |                   |
| <b>3</b>                              | <b>Tertangala Advertising</b>   |                        |               |                   |
|                                       | Advertising revenue   |                        | \$ 10,000     |                   |
|                                       | Total advertising Revenue   |                        |               | <b>\$ 10,000</b>  |
| <b>4</b>                              | <b>Book Bank</b>  |                        |               |                   |
|                                       | Total revenue from all books sold   |                        | \$ 137,706    |                   |
|                                       | less commissions paid to student (12.5% kept by WUSA)   |                        | -\$ 120,493   |                   |
|                                       | Net Book Bank income  |                        |               | <b>\$ 17,213</b>  |
| <b>5</b>                              | <b>Sundry &amp; Other Income</b>  |                        |               |                   |
|                                       | Faxing documents for students   |                        | \$ 700        |                   |
|                                       | Photocopying for students   |                        | \$ 3,000      |                   |
|                                       | Total sundry income   |                        |               | <b>\$ 3,700</b>   |

|                     |   |             |           |                   |
|---------------------|---|-------------|-----------|-------------------|
|                     |   |             |           |                   |
| <b>Total income</b> |   |             |           | <b>\$ 607,082</b> |
|                     |   |             |           |                   |
|                     |   |             |           |                   |
|                     |   |             |           |                   |
|                     |   |             |           |                   |
| <b>Expenses</b>     |   |             |           |                   |
|                     |   |             |           |                   |
| <b>6</b>            | President   |             |           |                   |
|                     | Honorarium - 2.5% of membership income                      |             | \$ 14,169 |                   |
|                     | Total President's honorarium                                |             |           | <b>\$ 14,169</b>  |
|                     |   |             |           |                   |
| <b>7</b>            | General Manager   |             |           |                   |
|                     | Salary estimate p.a   |             | \$ 50,059 |                   |
|                     | Total General Manager salary (on being hired as of 14/4/05) |             |           | <b>\$ 35,619</b>  |
|                     |   |             |           |                   |
| <b>8</b>            | General employees full & part time wages                    |             |           |                   |
|                     | Research Officer salary p.a                                 |             | \$ 19,411 |                   |
|                     | - including redundancy payout                               |             | \$ 21,276 |                   |
|                     | Computer Officer  |             | \$ 22,367 |                   |
|                     | Admin. Secretary salary p.a                                 |             | \$ 42,357 |                   |
|                     | Admin. Assistants   |             | \$ 20,675 |                   |
|                     | Sundry Wages  |             | \$ 15,225 |                   |
|                     | Total general employees full and part time wages            |             |           | <b>\$ 141,311</b> |
|                     |   |             |           |                   |
| <b>9</b>            | Superannuation  |             |           |                   |
|                     | 9% of all salaries and wages paid                           |             | \$ 18,498 |                   |
|                     | Total superannuation  |             |           | <b>\$ 18,498</b>  |
|                     |   |             |           |                   |
| <b>10</b>           | Workers Compensation  |             |           |                   |
|                     | 2.25 % of all salaries and wages paid                       |             | \$ 4,625  |                   |
|                     | Total workers compensation                                  |             |           | <b>\$ 4,625</b>   |
|                     |   |             |           |                   |
| <b>11</b>           | Office & Administration Expenses                            |             |           |                   |
|                     | Stationary  |             | \$ 3,000  |                   |
|                     | Maintenance of Photocopier & Fax Machine                    | 0.02110     | \$ 1,899  |                   |
|                     | Photocopier Rental  | \$791.38    | \$ 9,497  |                   |
|                     | Cost of newspapers per day                                  | \$4.40      |           |                   |
|                     | Number of days per week                                     | 5           |           |                   |
|                     | Number of weeks per year                                    | 40          |           |                   |
|                     | Total cost of newspapers per year                           |             | \$ 880    |                   |
|                     | Paper & Toner   |             | \$ 4,500  |                   |
|                     | Office content insurance                                    |             | \$ 4,200  |                   |
|                     | Number of transactions                                      |             |           |                   |
|                     | Cost per transaction  |             |           |                   |
|                     | Bank Charges  |             | \$ 1,500  |                   |
|                     | Cost of cleaning per month                                  | \$390.00    |           |                   |
|                     | Total cost of cleaning per year                             |             | \$ 4,680  |                   |
|                     | Cost of security per month                                  | \$40        |           |                   |
|                     | Total cost of security per year                             |             | \$ 480    |                   |
|                     | Number of transactions                                      |             |           |                   |
|                     | Cost per transaction  |             |           |                   |
|                     | Trustee Management Fees                                     |             | \$ 16,000 |                   |
|                     | Document Audit fees   |             | \$ 6,000  |                   |
|                     | Cost of Presidential mobile per month                       | \$150       |           |                   |
|                     | Total cost of Presidential mobile per year                  |             | \$ 1,800  |                   |
|                     | Postage   |             | \$ 1,200  |                   |
|                     | Phone & Facsimilie  |             | \$ 3,000  |                   |
|                     | Cost of Returning Officer                                   | \$1,500.00  |           |                   |
|                     | Cost of election software                                   | \$12,000.00 |           |                   |
|                     | Annual General election                                     |             | \$ 13,500 |                   |
|                     | Sundry Expenses   |             | \$ 6,000  |                   |
|                     | Total Office and Administration Expenses                    |             |           | <b>\$ 78,136</b>  |
|                     |   |             |           |                   |
| <b>12</b>           | Tertangala  |             |           |                   |
|                     | Media Coordinator's honorarium is 2.5% membership           |             | \$ 14,169 |                   |
|                     | Media officer's mobile phone                                |             | \$ 1,800  |                   |
|                     | Advertising Commission                                      |             | \$ 400    |                   |
|                     | Tertangala Staff (4 Regular Members)                        | \$16.12     | \$ 25,792 |                   |
|                     | Advertising Manager   | \$16.12     | \$ 1,934  |                   |
|                     | Superannuation  |             | \$ 2,495  |                   |
|                     | Worker Compensation   |             | \$ 624    |                   |
|                     | Printing Costs  |             | \$ 26,763 |                   |
|                     | Members Contribution; 5 cents per word                      |             | \$ 13,000 |                   |
|                     | Petrol  |             | \$ 280    |                   |
|                     | Student wall planer 2006                                    |             | \$ 2,000  |                   |
|                     | Other Sundry Expenses                                       |             | \$ 849    |                   |
|                     | Total Tertangala  |             |           | <b>\$ 90,107</b>  |

|           |   |          |             |                   |
|-----------|---|----------|-------------|-------------------|
| <b>13</b> | <b>NUS membership and activities</b>                                  |          |             |                   |
|           | Affiliation fee per member  | \$5      |             |                   |
|           | Number of members   | 11698    |             |                   |
|           | NUS - Affiliation Fees  |          | \$ 58,490   |                   |
|           | Annual conference registration/accomodation fee per delegate/observer | \$850    |             |                   |
|           | Transportation to Annual conference per delegate/observer             | \$200    |             |                   |
|           | Number of annual conference days                                      | 5        |             |                   |
|           | Sundry conference expenses per delegate/observer per conference day   | \$15     |             |                   |
|           | Number of delegates   | 5        |             |                   |
|           | Number of observers   | 0        |             |                   |
|           | NUS - Annual Conference   |          | \$ 5,625    |                   |
|           | NUS - Other Conferences   |          | \$ 100      |                   |
|           | <b>Total NUS membership and activities</b>                            |          |             | <b>\$ 64,215</b>  |
| <b>14</b> | <b>Event Coordinator</b>  |          |             |                   |
|           | Free bands & entertainment  |          | \$ 5,000.00 |                   |
|           | Projects, campaigns & theme week.                                     |          | \$ 5,000.00 |                   |
|           | <b>Total Event Coordinator</b>  |          |             | <b>\$ 10,000</b>  |
| <b>15</b> | <b>Education Campaigns Coordinator</b>                                |          |             |                   |
|           | Projects & Campains & Education Week                                  |          | \$ 5,000    |                   |
|           | VSU Campaign  |          | \$ 10,000   |                   |
|           | <b>Total Education Campaigns Coordinator</b>                          |          |             | <b>\$ 15,000</b>  |
| <b>16</b> | <b>Welfare Coordinator</b>  |          |             |                   |
|           | Cost per BBQ  | \$250.00 |             |                   |
|           | BBQs per year   | 28       |             |                   |
|           | Weekly BBQs   |          | \$ 7,000    |                   |
|           | Projects & Campains   |          | \$ 3,000    |                   |
|           | Child care members subsidy  |          | \$ 10,000   |                   |
|           | <b>Total Welfare Coordinator</b>                                      |          |             | <b>\$ 20,000</b>  |
| <b>17</b> | <b>Women's Representative</b>   |          |             |                   |
|           | Projects, Campains & Blue Stocking Week                               |          | \$ 5,000    |                   |
|           | <b>Total Women's Representative</b>                                   |          |             | <b>\$ 5,000</b>   |
| <b>18</b> | <b>Environment Representative</b>                                     |          |             |                   |
|           | Bike Repairs - Equipment and parts                                    |          | \$ 1,000    |                   |
|           | Projects, Campains & Environment Week                                 |          | \$ 4,000    |                   |
|           | <b>Total Environment Representative</b>                               |          |             | <b>\$ 5,000</b>   |
| <b>19</b> | <b>External Students' Representative</b>                              |          |             |                   |
|           | Projects & Campains   |          | \$ 5,000    |                   |
|           | <b>Total External Students' Representative</b>                        |          |             | <b>\$ 5,000</b>   |
| <b>20</b> | <b>Queer Representative</b>   |          |             |                   |
|           | Safe sex products and education                                       |          | \$ 2,000    |                   |
|           | Projects, Campains & Sexuality Week                                   |          | \$ 4,000    |                   |
|           | <b>Total Queer Representative</b>                                     |          |             | <b>\$ 6,000</b>   |
| <b>21</b> | <b>International Students' Representative</b>                         |          |             |                   |
|           | Projects, Campains & International Week                               |          | \$ 5,000    |                   |
|           | <b>Total International Students' Representative</b>                   |          |             | <b>\$ 5,000</b>   |
| <b>22</b> | <b>Indigenous Students' Representative</b>                            |          |             |                   |
|           | Projects, Campains & Naidoc Week                                      |          | \$ 5,000    |                   |
|           | <b>Total Indigenous Students' Representative</b>                      |          |             | <b>\$ 5,000</b>   |
| <b>23</b> | <b>Disabilities Representative</b>                                    |          |             |                   |
|           | Projects, Campains & Disabilities Week                                |          | \$ 5,000    |                   |
|           | <b>Total Disabilities Representative</b>                              |          |             | <b>\$ 5,000</b>   |
| <b>24</b> | <b>O-Week Activities</b>  |          |             |                   |
|           | O-Week Activities   |          | \$12,000    |                   |
|           | <b>Total O-Week Activities</b>  |          |             | <b>\$ 12,000</b>  |
| <b>25</b> | <b>Asset Acquisition &amp; Strategic Spending</b>                     |          |             |                   |
|           | Clubs & Society   |          | \$25,000    |                   |
|           | Executive & Staff Training  |          | \$5,000     |                   |
|           | Asset Purchase  |          | \$10,000    |                   |
|           | WUSA Advertising  |          | \$10,000    |                   |
|           | All other council approved spending                                   |          | \$15,000    |                   |
|           | <b>Total Expenses</b>   |          |             | <b>\$ 604,679</b> |
|           | <b>Surplus/Deficit</b>  |          |             | <b>\$ 2,403</b>   |